

September 22, 2023

TO: Legal Counsel

News Media

Salinas Californian

El Sol

Monterey County Herald Monterey County Weekly

KION-TV

KSBW-TV/ABC Central Coast

KSMS/Entravision-TV

The next regular meeting of the FINANCE COMMITTEE - COMMITTEE OF THE WHOLE of the SALINAS VALLEY HEALTH will be held MONDAY, SEPTEMBER 25, 2023, AT 12:00 P.M., DOWNING RESOUCRCE CENTER ROOM B & C, SALINAS VALLEY HEALTH MEDICAL CENTER, 450 E. ROMIE LANE, SALINAS, CALIFORNIA or via TELECONFERENCE (visit Salinas Valley Health.com/virtualboard meeting for Access Information).

Pete Delgado

President/Chief Executive Officer



Committee Members: Joel Hernandez Laguna, Chair; Juan Cabrera, Vice Chair; Pete Delgado, President/CEO; Augustine Lopez, Chief Financial Officer; Clement Miller, Chief Operating Officer; Tarun Bajaj, M.D. Medical Staff Member; Sanjeev Tandon, Community Member Harry; Wardwell, Community Member

FINANCE COMMITTEE COMMITTEE OF THE WHOLE SALINAS VALLEY HEALTH¹

MONDAY, SEPTEMBER 25, 2023, 12:00 P.M. DOWNING RESOURCE CENTER, ROOMS B & C

Salinas Valley Health Medical Center 450 E. Romie Lane, Salinas, California or via Teleconference

(Visit Salinas Valley Health.com/virtualboard meeting for Access Information)

AGENDA

- 1. Call to Order / Roll Call
- 2. Approve Minutes of the Finance Committee Meeting of August 21, 2023

(DELGADO)

- Motion/Second
- Action by Committee/Roll Call Vote
- 3. Consider Recommendation for Board of Directors Approval of Preliminary Project Budget for the Medical Center Campus Colorization Project (MILLER/STROTMAN/SULLIVAN)
 - Staff Report
 - Committee Questions to Staff
 - Public Comment
 - Committee Discussion/Deliberation
 - Motion/Second
 - Action by Committee/Roll Call Vote
- 4. Closed Session
- 5. Reconvene Open Session / Report on Closed Session
- 6. Financial and Statistical Review

(LOPEZ)

7. Public Input

This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on issues or concerns within the jurisdiction of this District Board, which are not otherwise covered under an item on this agenda.

8. Adjournment

The next Finance Committee Meeting is scheduled for Monday, October 23, 2023 at 12:00 p.m.

This Committee meeting may be attended by Board Members who do not sit on this Committee. In the event that a quorum of the entire Board is present, this Committee shall act as a Committee of the Whole. In either case, any item acted upon by the Committee or the Committee of the Whole will require consideration and action by the full Board of Directors as a prerequisite to its legal enactment.

The Committee packet is available at the Committee Meeting, at www.SalinasValleyHealth.com, and in the Human Resources Department of the District. All items appearing on the agenda are subject to action by the Committee.

Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the Board Clerk during regular business hours at 831-759-3050. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

FINANCE COMMITTEE MEETING OF THE BOARD OF DIRECTORS – COMMITTEE OF THE WHOLE SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM

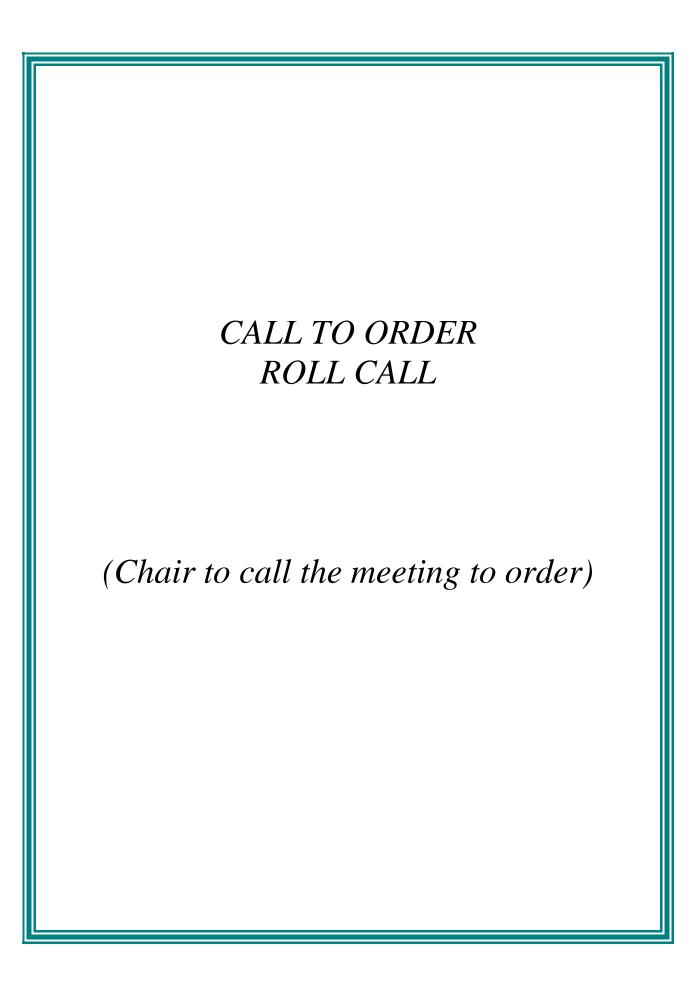
AGENDA FOR CLOSED SESSION

Pursuant to California Government Code Section 54954.2 and 54954.5, the board agenda may describe closed session agenda items as provided below. No legislative body or elected official shall be in violation of Section 54954.2 or 54956 if the closed session items are described in substantial compliance with Section 54954.5 of the Government Code.

CLOSED SESSION AGENDA ITEMS

REPORT INVOLVING TRADE SECRET
(Government Code §37606 & Health and Safety Code § 32106)
Discussion will concern: (Specify whether discussion will concern proposed new service, program, or
facility):
Trade secrets, strategic planning/proposed new programs and services
Estimated date of public disclosure: (Specify month and year):

ADJOURN TO OPEN SESSION





SALINAS VALLEY HEALTH¹
FINANCE COMMITTEE
COMMITTEE OF THE WHOLE
MEETING MINUTES AUGUST 21, 2023

Committee Members Present:

In-person: Chair Joel Hernandez Laguna, Vice Chair Juan Cabrera, Pete Delgado, Augustine

Lopez, Clement Miller, and Harry Wardwell

Via teleconference: Sanjeev Tandon

Committee Members Absent: Tarun Bajaj, MD.,

Other Board Members Present, Constituting Committee of the Whole: Director Catherine

Carson, Rolando Cabrera, MD., Victor Rey Jr. (via teleconference)

Director Victor Rey Jr. in at 12:20 p.m.

Director J Cabrera in at 12:31 p.m.

1. CALL TO ORDER/ROLL CALL

A quorum was present and Chair Joel Hernandez Laguna called the meeting to order at 12:02 p.m. in the Downing Resource Center, CEO Conference Room.

2. APPROVE MINUTES OF THE FINANCE COMMITTEE JULY 24, 2023

The Finance Committee meeting minutes of July 24, 2023, were included in the Committee packet.

PUBLIC COMMENT:

None

MOTION:

Upon motion by Committee member Delgado, and second by Committee member Lopez the minutes of July 24, 2023 Finance Committee were approved as presented.

ROLL CALL VOTE:

Ayes: Chair Hernandez Laguna, Delgado, Lopez, Miller, Tandon, and Wardwell;

Noes: None;

Abstentions: None;

Absent: Vice-Chair Cabrera and Bajaj, MD.

Motion Carried

¹Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

3. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF THE PURCHASE OF INTERNET CONNECTIVITY SERVICES FEES FROM CENIC AS SOLE SOURCE JUSTIFICATION AND CONTRACT AWARD

Received a presentation from Audrey Parks, Chief Information Officer. The hospital is eligible to purchase internet at a discounted rate. This would increase the bandwidth which is necessary as our operations have grown. This would also upgrade and improve our guest wifi.

COMMITTEE QUESTIONS TO STAFF:

Director Hernandez Laguna asked why we are upgrading the existing 1 gigabyte internet connection to 10 gigabytes. Staff responded that there are no other option plans in between the 1 and 10 gigabytes.

PUBLIC COMMENT:

No public comment

MOTION:

Upon motion by Committee member Wardwell, and second by Committee member Lopez, the Finance Committee recommends the Board of Directors approve the purchase of internet connectivity services fees from CENIC as sole source justification and contract award in the amount of \$493,687.88 over a five-year term.

ROLL CALL VOTE:

Ayes: Chair Hernandez Laguna, Delgado, Lopez, Miller, Tandon, and Wardwell;

Noes: None;

Abstentions: None;

Absent: Vice-Chair Cabrera and Bajaj, MD.

Motion Carried

4. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF THE METTEL ADENDUM TO TRANSFER SELECT EXISTING AT&T CARRIER AS SOLE SOURCE JUSTIFICATION AND CONTRACT AWARD

Augustine Lopez, Chief Financial Officer confirmed that Audrey Parks, Chief Information Officer has reviewed the contract presented and it will result in a substantial amount of savings. Ms. Parks confirmed that the Hospital receives most of its services through AT&T and that NetTel uses the AT&T network. Many of the lines we had with AT&T have already been transferred over to NetTel. Doing so has already saved the Hospital a lot of money.

COMMITTEE QUESTIONS TO STAFF:

Committee member Tandon asked what due diligence have you done and how are you sure about the services and the stability of the services that NetTel provides? Staff confirmed that the underlying services continue to be with AT&T, we are only moving the lines over to NetTel. Staff will contact a few references to follow up on NetTel services and request their financials.

Director Hernandez Laguna asked if this will have an impact on our day-to-day operations. Staff responded that this change would not impact our day-to-day operations.

PUBLIC COMMENT:

No public comment

MOTION:

Upon motion by Committee member Delgado, and second by Committee member Lopez, the Finance Committee recommends the Board of Directors to approve the MetTel Addendum to Transfer Select Existing AT&T Carrier as Sole Source Justification and Contract Award in the amount of \$307,915.56 over a three-year term.

ROLL CALL VOTE:

Ayes: Chair Hernandez Laguna, Delgado, Lopez, Miller, Tandon, and Wardwell;

Noes: None;

Abstentions: None;

Absent: Vice-Chair Cabrera and Bajaj, MD.

Motion Carried

5. FINANCIAL PERFORMANCE REVIEW

Received an update from Augustine Lopez, Chief Financial Officer on the Financial Performance Review for the month of July. Salinas Valley Health as a system had an unfavorable financial performance with a loss from operations of \$900,000. He emphasized that July is always a tough time of the year. On a positive note, our days cash on hand has been doing well with 342 days cash on hand.

COMMITTEE QUESTIONS TO STAFF:

Pete Delgado, President/CEO asked if there were any monies from the CARES act or from FEMA. Staff responded that we have not received monies from the CARES act, but we are expecting to receive monies from FEMA for PPE.

6. PUBLIC INPUT

No public comment

7. ADJOURNMENT

There being no other business, the meeting was adjourned at 12:33 p.m. The next Finance Committee Meeting is scheduled for **Monday**, **September 25**, **2023 at 12:00 p.m.**

Joel Hernandez Laguna, Chair

Page | 4 Finance Committee (May 25, 2023)



Board Paper: Finance Committee

Agenda Item: Consider Recommendation for Board of Directors Approval of Preliminary Project Budget for the

Medical Center Campus Colorization Project

Executive Sponsor: Clement Miller, Chief Operating Officer

Earl Strotman, Director Facilities Management & Construction

Dave Sullivan, Facilities Management & Construction

Date: September 18, 2023

Executive Summary

Salinas Valley Health has implemented a comprehensive re-branding campaign, one which included re-naming corporate entities, with a roll out of new logo and signage installations. Concurrently, Salinas Valley Health pursued re-envisioning the 450 East Romie medical center campus with a fresh color scheme consistent with re-branding goals and characteristics that will result in a new visual presentation of campus structures to the community. Schematic evaluation resulted in the production of several different color schemes, and one was recently selected by the Executive Leadership Alignment Committee. Board approval is now requested to fund costs associated with the exterior refinishing of campus buildings, implementing the approved new color scheme.

Scope of this project includes production of permit plans, costs associated with a competitive bid process, and execution of the work, which will include re-finishing the exterior of the main hospital building(s), the existing DRC, and stand-alone buildings housing administrative staff, energy plant infrastructure, and the leased MRI facility. At the time of request, we expect a process of design development, permitting, and project execution to take roughly 10 months, which includes numerous mobilization phases to allow for on-going hospital operations and the impacts of winter weather cycles.

Background/Situation/Rationale

In recognition that the campus is a prominent presence in the community and visible from miles away, the new scheme will not only need internal approval but also community acceptance and jurisdictional review and approval prior to implementation. The new coloration of the exterior will require design and permitting with the City of Salinas Community Development Department. Final design and implementation costs will be brought forward to the Board for re-review upon completion of the entitlement and construction bidding process. The objective of this project is to modernize the medical center buildings to comply with the re-branding campaign and comply with current rules and regulations enforced by all agencies having jurisdiction, primarily within the City of Salinas.

Salinas Valley Health will be responsible for securing City or other approvals necessary to execute the work. Over the course of the project, design and planning oversight meetings will be completed with executive leadership and other key stakeholders.

Facilities Management will be responsible for securing approvals necessary to execute the work and will coordinate mobilization impacts with inter-department representatives to minimize disruption of hospital operations.

Financial Implications

Indirect Construction Costs:\$ 500,000Construction/Mobilization Costs:\$2,500,000Reserves and Contingencies:\$ 500,000Total:\$3,500,000

Budget:

As currently programmed, the Medical Center Campus Colorization Project cost estimate is \$3,500,000. Project reserves from the DRC Parking Garage Annex project are currently being applied to offset impacts to the overall capital improvement budget in fiscal year 2024. The project cost estimate includes design and engineering fees, permitting, project contingency, program management, and construction services as required to complete the project.

Current capital budget forecast includes:

Fiscal Year 2024 - \$3,000,000 Fiscal Year 2025 - \$ 500,000

Following completion of the construction bidding process, the budget will be reconciled to account for proposed configuration.

Schedule:

August 2023 – Executive alignment of main program schematic configuration

October 2023 – Commence construction documentation and agency permitting

January 2024 – Anticipated bidding for construction services

August 2024 – Anticipated construction commencement

August 2024 – Anticipated construction completion

Procurement:

Facilities Management plans to prepare bidding documents for solicitation to qualified painting contractors. Each of the responses was reviewed by Materials Management and Facilities Management to compare initial capital construction costs. Facilities Management will prepare a Board Paper to review project costs and consider award of construction services to the successful low bidder.

Recommendation

Consider recommendation for Board of Directors to approve the total estimated project budget for the Medical Center Campus Colorization Project in the budgeted amount of \$3,500,000.

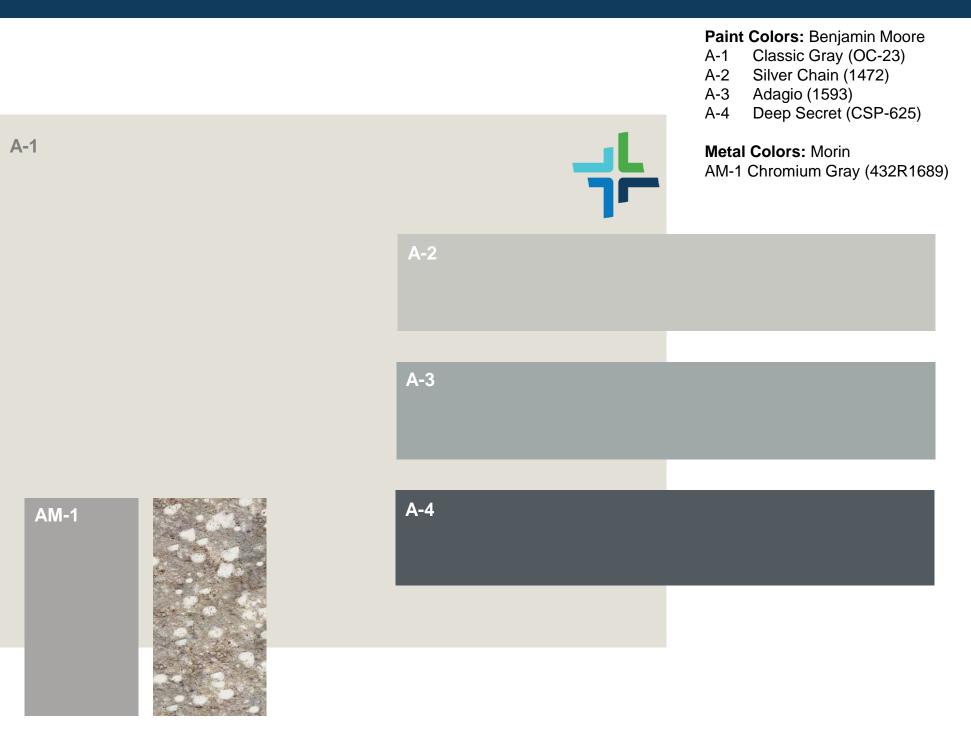
Attachments

Attachment 1: WRD Color Scheme Presentation



Rebranding Campus Colors

Color Scheme



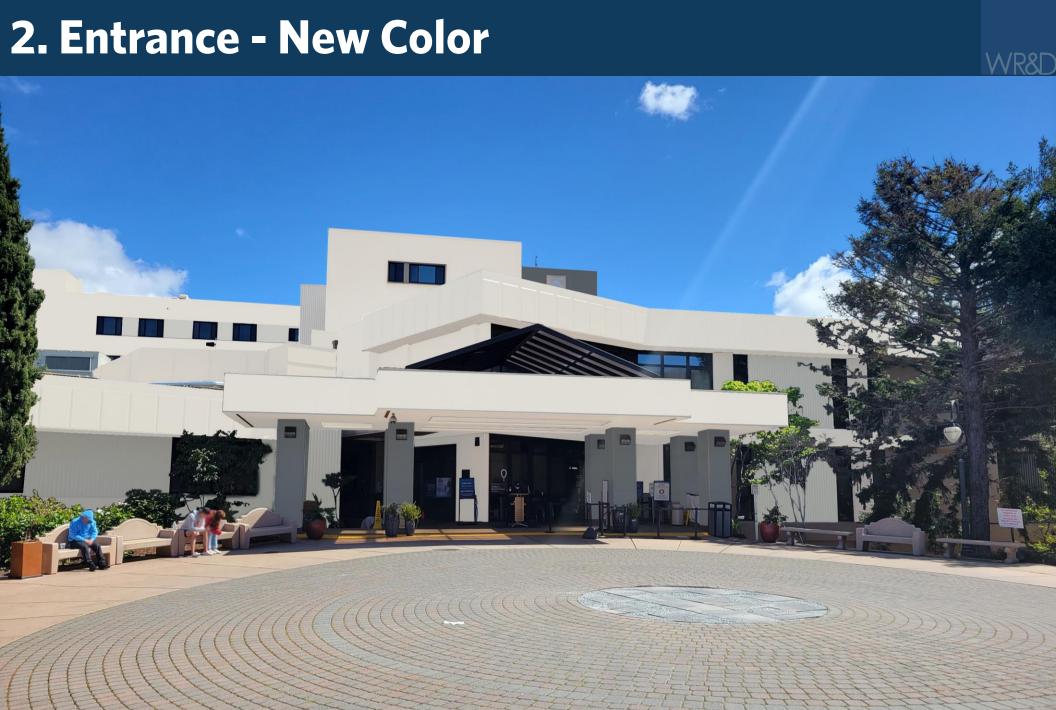




2. Entrance - Existing







4. Emergency Entrance - Existing



4. Emergency Entrance - New Color B



5. Street View - Existing



5. Street View - New Color





6. Garage - Existing





7. Garage - Existing





7. Garage - New Color





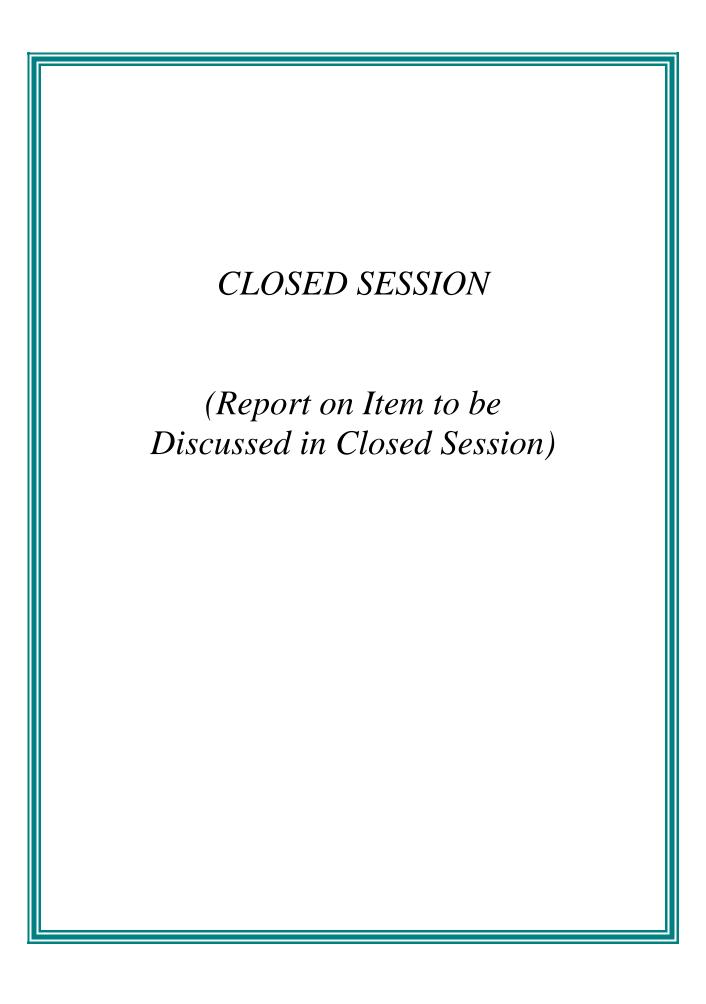
8. Garage - New Color

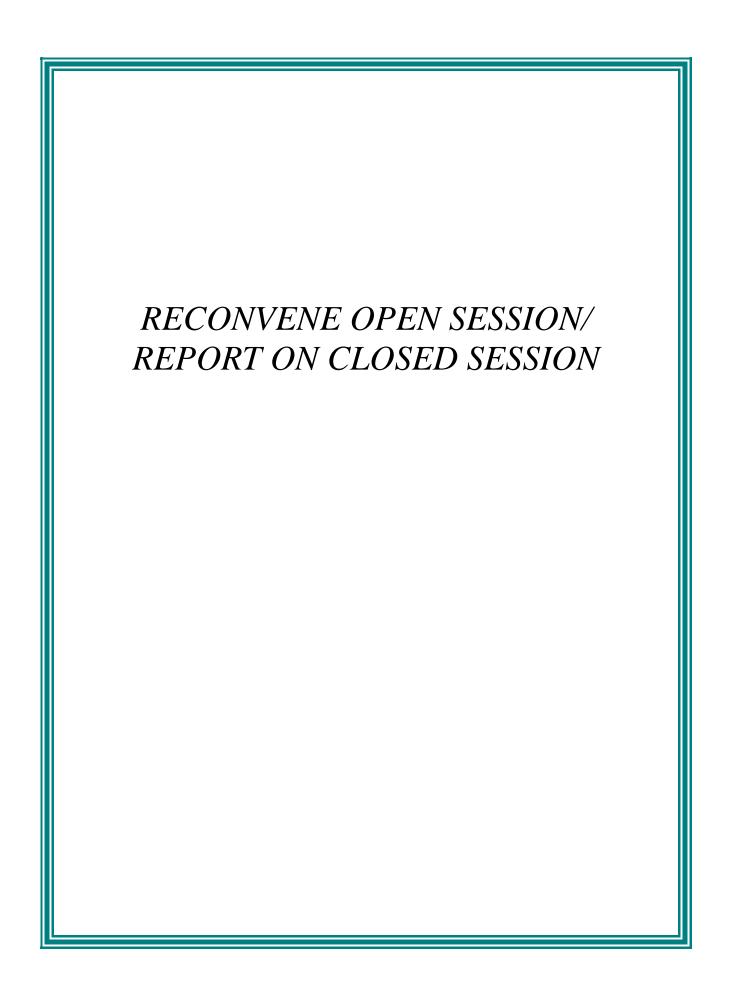














Financial Performance Review August 2023 Finance Committee

Augustine Lopez

Chief Financial Officer

Consolidated Financial Summary For the Month of August 2023

\$ in Millions	For the Month of August 2023								
					Variance fav (unfav)				
		Actual		Budget	\$VAR		\$VAR		%VAR
Operating Revenue	\$	55.6	\$	61.3	\$	(5.7)	-9.3%		
Operating Expense	\$	59.9	\$	60.7	\$	0.8	1.3%		
Income from Operations	\$	(4.3)	\$	0.6	\$	(4.9)	-816.7%		
Operating Margin %		-7.7%		1.0%		-8.7%	-870.00%		
Non Operating Income	\$	4.2	\$	1.9	\$	2.3	121.1%		
Net Income	\$	(0.1)	\$	2.5	\$	(2.6)	-104.0%		
Net Income Margin %		-0.2%		4.1%		-4.3%	-104.9%		

Consolidated Financial Summary YTD August 2023

\$ in Millions	FY 2023 YTD August							
				Variance fav (unfav)				
	Actual		Budget		\$VAR	%VAR		
Operating Revenue	\$ 114.4	\$	121.1	\$	(6.7)	-5.5%		
Operating Expense	\$ 119.1	\$	120.0	\$	0.9	0.8%		
Income from Operations	\$ (4.7)	\$	1.1	\$	(5.8)	-527.3%		
Operating Margin %	-4.2%		0.9%		-5.1%	-566.7%		
Non Operating Income	\$ 7.2	\$	3.8	\$	3.4	89.5%		
Net Income	\$ 2.5	\$	4.9	\$	(2.4)	-49.0%		
Net Income Margin %	2.1%		4.1%		-2.0%	-48.8%		

SVHMC Revenue Highlights August 2023

Gross Revenues
were 3%
favorable to
budget

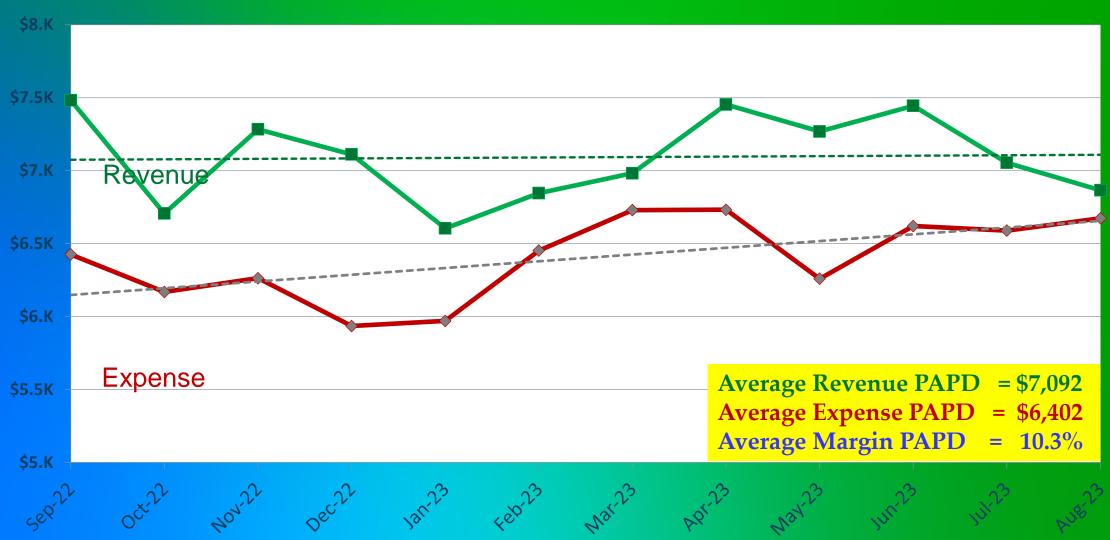
- **IP Gross Revenues** were 7% un*favorable* to budget
- ED Gross Revenues were 6% *favorable* to budget
- **OP Gross Revenues** were 17% *favorable* to budget in the following areas:
 - o CT
 - o MRI
 - o Mammography
 - o OP Infusion
 - o OP Surgery

- Commercial: 1% below budget
- Medicaid: 3%
 below budget
- Medicare: 7% *above* budget

Payor Mix – Unfavorable

Total Normalized Net
Patient Revenues were
\$46.2M, which was
unfavorable to budget
by \$4.3M or 8.5%

SVHMC Revenues & Expenses Per Adjusted Patient Day Rolling 12 Months: Sept 22 to August 23



SVH Revenues & Expenses Rolling 12 Months: Sept 22 to August 23



Salinas Valley Health Key Financial Indicators

	YTD	SVH		S&P A+ Rated		YTD	
Statistic	8/31/23	Target	+/-	Hospitals	+/-	8/31/22	+/-
Operating Margin*	-3.9%	5.0%		4.0%		2.5%	
Total Margin*	2.1%	6.0%		6.6%		4.9%	
EBITDA Margin**	0.0%	7.4%		13.6%		6.7%	
Days of Cash*	345	305		249		339	
Days of Accounts Payable*	47	45		-		48	
Days of Net Accounts Receivable***	48	45		49		49	
Supply Expense as % NPR	13.9%	14.0%		-		12.9%	
SWB Expense as % NPR	57.8%	53.0%		53.7%		55.7%	
Operating Expense per APD*	6,600	6,739		-		6,223	

^{*}These metrics have been adjusted for normalizing items

^{**}Metric based on Operating Income (consistent with industry standard)

^{***}Metric based on 90 days average net revenue (consistent with industry standard)

Questions / Comments

SALINAS VALLEY HEALTH MEDICAL CENTER SUMMARY INCOME STATEMENT August 31, 2023

		Month of August,		Two months ended	August 31,
		current year	prior year	current year	prior year
Operating revenue:					
Net patient revenue	\$	46,220,446 \$	54,037,184 \$	95,511,162 \$	98,206,039
Other operating revenue		1,186,536	876,946	2,228,398	1,573,099
Total operating revenue	_	47,406,982	54,914,130	97,739,560	99,779,138
Total operating expenses		47,591,796	48,625,055	94,607,592	91,460,304
Total non-operating income		(450,187)	(4,049,023)	(1,236,790)	(2,654,432)
Operating and non-operating income	\$	(635,002)_\$	2,240,052_\$	1,895,178 \$	5,664,402

SALINAS VALLEY HEALTH MEDICAL CENTER BALANCE SHEETS August 31, 2023

	Current <u>year</u>			Prior year	
ASSETS:					
Current assets Assets whose use is limited or restricted by board Capital assets Other assets Deferred pension outflows	\$ - \$_	445,929,153 159,053,150 248,850,702 170,736,355 116,911,125 1,141,480,485	_	395,627,087 150,535,522 237,862,826 187,372,094 95,857,027 1,067,254,556	
LIABILITIES AND EQUITY:					
Current liabilities Long term liabilities Lease deferred inflows Pension liability Net assets	- \$	82,777,137 17,007,738 2,856,606 124,875,355 913,963,649		106,264,372 18,514,233 1,911,058 79,111,485 861,453,408	

SALINAS VALLEY HEALTH MEDICAL CENTER SCHEDULES OF NET PATIENT REVENUE August 31, 2023

		Month of August,		Two months ended August 31,	
	_	current year	prior year	current year	prior year
Patient days:					
By payer:					
Medicare		1,791	2,030	3,653	3,896
Medi-Cal		921	1,036	1,947	2,125
Commercial insurance		561	770	1,252	1,548
Other patient	_	93	109	204	219
Total patient days	=	3,366	3,945	7,056	7,788
Gross revenue:					
Medicare	\$	113,231,345 \$	107,307,517 \$	224,212,310 \$	201,070,958
Medi-Cal	Ψ	67,435,695	64,717,339	128,243,403	123,547,651
Commercial insurance		51,931,778	54,731,567	102,001,344	103,825,171
Other patient	_	9,874,241	8,307,858	18,992,826	16,651,622
Gross revenue		242,473,059	235,064,281	473,449,883	445,095,403
	_	74.5%	73.2%	74.4%	72.9%
Deductions from revenue:					
Administrative adjustment		201,462	445,416	546,325	502,780
Charity care		1,275,270	922,558	1,926,685	1,718,108
Contractual adjustments:					
Medicare outpatient		37,772,969	32,066,624	71,927,614	61,578,570
Medicare inpatient		47,527,738	46,992,416	95,809,741	90,293,094
Medi-Cal traditional outpatient		2,743,779	3,530,319	5,109,016	6,728,151
Medi-Cal traditional inpatient		4,037,810	3,890,601	9,784,360	8,987,520
Medi-Cal managed care outpatient		31,410,007	25,051,448	57,624,795	48,183,509
Medi-Cal managed care inpatient		23,530,377	23,830,410	43,275,873	45,486,678
Commercial insurance outpatient		22,382,793	18,777,864	41,947,359	35,119,730
Commercial insurance inpatient		19,770,883	20,752,986	38,951,207	38,444,130
Uncollectible accounts expense		4,415,706	4,175,568	8,487,471	7,900,767
Other payors	_	1,183,819	590,886	2,548,275	1,946,327
Deductions from revenue	<u>-</u>	196,252,613	181,027,097	377,938,721	346,889,364
Net patient revenue	\$ _	46,220,446 \$	54,037,184 \$		98,206,039
		19.06%	22.99%	20.17%	22.06%
Gross billed charges by patient type:					
Inpatient	\$	118,058,944 \$	124,806,208 \$		236,050,463
Outpatient		92,426,725	82,086,994	174,338,706	153,682,338
Emergency room	_	31,987,390	28,171,080	61,590,256	55,362,602
Total	\$	242,473,059 \$	235,064,281 \$	473,449,882 \$	445,095,403
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SALINAS VALLEY HEALTH MEDICAL CENTER STATEMENTS OF REVENUE AND EXPENSES August 31, 2023

		Month of August,		Two months ended A	rugust 31,	
	_	current year	prior year	current year	prior year	
Operating revenue:						
Operating revenue: Net patient revenue	\$	46,220,446 \$	54,037,184 \$	95,511,162 \$	98,206,039	
Other operating revenue	Ψ	1,186,536	876,946	2,228,398	1,573,099	
Total operating revenue	_	47,406,982	54,914,130	97,739,560	99,779,138	
Operating expenses:						
Salaries and wages		16,259,581	19,579,449	32,435,126	35,638,600	
Compensated absences		2,897,556	2,826,365	5,945,662	5,439,480	
Employee benefits		9,178,334	7,587,087	17,865,559	14,805,225	
Supplies, food, and linen		7,311,261	6,863,466	13,918,750	12,972,922	
Purchased department functions		3,861,763	3,641,021	7,824,372	7,215,400	
Medical fees		2,918,877	2,001,209	5,045,162	3,370,302	
Other fees		1,499,051	2,284,660	4,387,647	4,639,728	
Depreciation		1,805,101	2,139,860	3,611,600	4,031,730	
All other expense		1,860,272	1,701,938	3,573,714	3,346,917	
Total operating expenses	_	47,591,796	48,625,055	94,607,592	91,460,304	
Income from operations	_	(184,814)	6,289,075	3,131,968	8,318,834	
Non-operating income:						
Donations		1,153,867	170,325	1,132,687	2,131,824	
Property taxes		333,333	333,333	666,667	666,667	
Investment income		1,996,078	(2,319,356)	4,540,738	(240,526)	
Taxes and licenses		0	0	0	0	
Income from subsidiaries		(3,933,465)	(2,233,325)	(7,576,882)	(5,212,397)	
Total non-operating income	_	(450,187)	(4,049,023)	(1,236,790)	(2,654,432)	
Operating and non-operating income		(635,002)	2,240,052	1,895,178	5,664,402	
Net assets to begin	_	914,598,651	859,213,356	912,068,471	855,789,006	
Net assets to end	\$ _	913,963,649 \$	861,453,408 \$	913,963,649 \$	861,453,408	
Net income excluding non-recurring items Non-recurring income (expense) from cost	\$	(635,002) \$	2,240,052 \$	1,895,178 \$	5,664,402	
report settlements and re-openings and other non-recurring items	_	0	0	0	0	
Operating and non-operating income	\$	(635,002) \$	2,240,052 \$	1,895,178_\$_	5,664,402	

SALINAS VALLEY HEALTH MEDICAL CENTER SCHEDULES OF INVESTMENT INCOME August 31, 2023

		Month of August,		Two months ended August 31,		
	-	current year	ugus	prior year	current year	prior year
	-	-	_		•	
Data il af attana an anationa in anno						
Detail of other operating income:	\$	186,989	¢	117,173 \$	392,769	¢ 261.022
Dietary revenue Discounts and scrap sale	Ф	283,407	Φ	267,808	288,234	\$ 261,932 273,675
Sale of products and services		52,869		68,008	112,797	79,570
Clinical trial fees		0		00,000	0	0
Stimulus Funds		0		0	0	0
Rental income		190,384		174,735	380,768	349,851
Other		472,887		249,222	1,053,830	608,071
Total	\$	1,186,536	\$	876,946 \$	2,228,398	\$ 1,573,099
. 5	-	1,100,000	·*=	<u> </u>	2,220,000	1,0.0,000
Detail of investment income:						
Bank and payor interest	\$	1,463,761	\$	143,730 \$	2,864,451	\$ 517,820
Income from investments	Ψ.	532,316	Ψ	(2,463,086)	1,733,174	(758,346)
Gain or loss on property and equipment	_	0	_	0	(56,887)	(1.55,5.15)
Total	\$	1,996,078	\$	(2,319,356) \$	4,540,738	\$ (240,526)
	-	· · ·	-			
Detail of income from subsidiaries:						
Salinas Valley Medical Center:						
Pulmonary Medicine Center	\$	(182,625)	\$	(200,808) \$	(359,989)	\$ (407,414)
Neurological Clinic	Ψ	(56,266)		(29,459)	(135,431)	(76,576)
Palliative Care Clinic		(62,133)		(55,680)	(146,654)	(132,254)
Surgery Clinic		(173,977)		(197,637)	(400,367)	(290,416)
Infectious Disease Clinic		(26,966)		(28,792)	(61,449)	(54,844)
Endocrinology Clinic		(209,293)		(229,051)	(418,560)	(360,338)
Early Discharge Clinic		(200,200)		0	0	0
Cardiology Clinic		(470,433)		(273,445)	(996,965)	(750,274)
OB/GYN Clinic		(379,119)		(336,004)	(698,916)	(612,418)
PrimeCare Medical Group		(763,843)		(353,702)	(1,497,877)	(888,298)
Oncology Clinic		(324,643)		(327,564)	(618,421)	(503,258)
Cardiac Surgery		(267,302)		(203,668)	(490,177)	(437,700)
Sleep Center		(35,147)		(44,249)	(72,356)	(83,084)
Rheumatology		(67,371)		(63,242)	(130,945)	(116,222)
Precision Ortho MDs		(395,399)		(218,034)	(801,762)	(444,216)
Precision Ortho-MRI		0		0	0	0
Precision Ortho-PT		(38,538)		(192,000)	(101,870)	(224,994)
Vaccine Clinic		0		124	0	(224)
Dermatology		(48,127)		(121,216)	(49,769)	(125,298)
Hospitalists		0		0	(70.004)	0
Behavioral Health		(36,959)		690,215	(73,801)	644,118
Pediatric Diabetes		(40,007)		(43,679)	(91,614)	(89,534)
Neurosurgery Multi Specialty PR		(29,828)		(27,346)	(60,354) 11,416	(58,246)
Multi-Specialty-RR Radiology		3,783 (450,756)		4,947 (206,339)	(426,963)	10,746 (319,116)
Salinas Family Practice		(148,785)		(62,793)	(265,764)	(173,704)
Urology		(91,677)		(190,607)	(238,252)	(221,628)
Total SVMC		(4,295,411)		(2,710,029)	(8,126,840)	(5,715,192)
Doctors on Duty		152,462		310,470	186,331	225,107
Vantage Surgery Center		0		0	0	0
LPCH NICU JV		0		0	0	0
Central Coast Health Connect		0		0	0	0
Monterey Peninsula Surgery Center		115,107		84,895	225,757	189,519
Coastal		64,488		34,985	87,381	(28,650)
Apex		0		0	0	0
GenesisCare USA Monterey Bay Endoscopy Center		17,428 12,461		23,876 22,479	1,017 49,472	47,753 69,066
	-				•	
Total	\$ _	(3,933,465)	\$	(2,233,325) \$	(7,576,882)	\$ (5,212,397)

SALINAS VALLEY HEALTH MEDICAL CENTER BALANCE SHEETS August 31, 2023

	-	Current year	Prior year
Current assets: Cash and cash equivalents Patient accounts receivable, net of estimated	\$	342,311,300 \$	289,242,125
uncollectibles of \$26,733,775		80,708,653	84,274,211
Supplies inventory at cost Current portion of lease receivable		7,922,313 1,921,803	7,577,979 534,201
Other current assets	_	13,065,084	13,998,571
	-	445,929,153	395,627,087
Assets whose use is limited or restricted by board	_	159,053,150	150,535,522
Capital assets:			
Land and construction in process		65,148,659	38,411,356
Other capital assets, net of depreciation	-	183,702,043	199,451,470
	-	248,850,702	237,862,826
Other assets:			
Right of use assets, net of amortization Long term lease receivable		5,681,859 1,115,546	7,137,296 1,462,610
Investment in securities		139,513,295	144,284,830
Investment in SVMC		3,643,019	8,219,949
Investment in Aspire/CHI/Coastal		1,769,022	1,615,050
Investment in other affiliates		21,122,341	23,313,309
Net pension asset	-	(2,108,727)	1,339,050
	-	170,736,355	187,372,094
Deferred pension outflows	-	116,911,125	95,857,027
	\$_	1,141,480,485 \$	1,067,254,556
LIABILITIES AND NET ASSETS			
Current liabilities:	¢	E7 210 1EE ¢	60 202 422
Accounts payable and accrued expenses Due to third party payers	\$	57,318,155 \$ 6,167,894	60,393,423 24,708,173
Current portion of notes payable		0,107,094	24,700,173
Current portion of self-insurance liability		17,396,477	18,226,809
Current portion of lease liability	_	1,894,611	2,935,968
		82,777,137	106,264,372
Long term portion of notes payable		0	0
Long term portion of workers comp liability		13,027,333	14,058,922
Long term portion of lease liability	-	3,980,405	4,455,311
	-	99,784,875	124,778,605
Lease deferred inflows		2,856,606	1,911,058
Pension liability		124,875,355	79,111,485
Net assets:			
Invested in capital assets, net of related debt Unrestricted		248,850,702 665,112,947	237,862,826 623,590,582
	-	913,963,649	861,453,408
	<u>-</u>		
	\$_	1,141,480,485 \$	1,067,254,556

SALINAS VALLEY HEALTH MEDICAL CENTER STATEMENTS OF REVENUE AND EXPENSES - BUDGET VS. ACTUAL August 31, 2023

	Month of August,			Two months ended August 31,				
	Actual	Budget	Variance	% Var	Actual	Budget	Variance	% Var
Operating revenue:								
Gross billed charges	\$ 242,473,059 \$	235 748 845	6,724,214	2.85% \$	473,449,883 \$	471,497,689	1,952,194	0.41%
Dedutions from revenue	196,252,613	185,229,895	11,022,718	5.95%	377,938,721	370,937,339	7,001,382	1.89%
Net patient revenue	46,220,446	50,518,950	(4,298,504)	-8.51%	95,511,162	100,560,350	(5,049,188)	-5.02%
Other operating revenue	1,186,536	1,332,540	(146,004)	-10.96%	2,228,398	2,665,080	(436,682)	-16.39%
Total operating revenue	47,406,982	51,851,490	(4,444,508)	-8.57%	97,739,560	103,225,430	(5,485,870)	-5.31%
Operating expenses:								
Salaries and wages	16,259,581	17,357,179	(1,097,598)	-6.32%	32,435,126	33,937,349	(1,502,223)	-4.43%
Compensated absences	2,897,556	2,974,990	(77,434)	-2.60%	5,945,662	6,518,329	(572,667)	-8.79%
Employee benefits	9,178,334	8,182,386	995,948	12.17%	17,865,559	16,088,185	1,777,374	11.05%
Supplies, food, and linen	7,311,261	6,899,278	411,983	5.97%	13,918,750	13,798,557	120,193	0.87%
Purchased department functions	3,861,763	3,539,230	322,533	9.11%	7,824,372	7,078,460	745,912	10.54%
Medical fees	2,918,877	2,359,060	559,817	23.73%	5,045,162	4,718,120	327,042	6.93%
Other fees	1,499,051	2,269,528	(770,477)	-33.95%	4,387,647	4,539,056	(151,409)	-3.34%
Depreciation	1,805,101	2,135,892	(330,791)	-15.49%	3,611,600	4,279,481	(667,881)	-15.61%
All other expense	1,860,272	1,841,330	18,942	1.03%	3,573,714	3,682,661	(108,947)	-2.96%
Total operating expenses	47,591,796	47,558,874	32,922	0.07%	94,607,592	94,640,199	(32,607)	-0.03%
Income from operations	(184,814)	4,292,616	(4,477,430)	-104.31%	3,131,968	8,585,231	(5,453,263)	-63.52%
Non-operating income:								
Donations	1,153,867	166,667	987,200	592.32%	1,132,687	333,333	799,354	239.81%
Property taxes	333,333	333,333	(0)	0.00%	666,667	666,667	0	0.00%
Investment income	1,996,078	1,185,806	810,272	68.33%	4,540,738	2,371,611	2,169,127	91.46%
Income from subsidiaries	(3,933,465)	(3,660,748)	(272,717)	7.45%	(7,576,882)	(7,414,475)	(162,407)	2.19%
Total non-operating income	(450,187)	(1,974,942)	1,524,755	-77.21%	(1,236,790)	(4,042,864)	2,806,074	-69.41%
Operating and non-operating incor	me \$(635,001)_\$	2,317,674	(2,952,675)	<u>-127.40%</u> \$	1,895,178 \$	4,542,367	(2,647,189)	-58.28%

	Month of Aug		Two mont	Two months to date		
	2022	2023	2022-23	2023-24	Variance	
NEWBORN STATISTICS						
Medi-Cal Admissions	39	40	74	71	(3)	
Other Admissions	90	89	182	171	(11)	
Total Admissions	129	129	256	242	(14)	
Medi-Cal Patient Days	60	56	118	107	(11)	
Other Patient Days	159	146	300	276	(24)	
Total Patient Days of Care	219	202	418	383	(35)	
Average Daily Census	7.1	6.5	6.7	6.2	(0.6)	
Medi-Cal Average Days	1.7	1.6	1.6	1.6	`0.0 [′]	
Other Average Days	1.5	1.7	1.6	1.7	0.0	
Total Average Days Stay	1.7	1.6	1.6	1.7	0.0	
ADULTS & PEDIATRICS					(2.2)	
Medicare Admissions	407	376	801	763	(38)	
Medi-Cal Admissions	330	269	533	505	(28)	
Other Admissions	425	269	638	571	(67)	
Total Admissions	1,162	914	1,972	1,839	(133)	
Medicare Patient Days	1,636	1,538	3,250	3,168	(82)	
Medi-Cal Patient Days	1,097	960	2,218	2,018	(200)	
Other Patient Days	1,125	701	2,067	1,371	(696)	
Total Patient Days of Care	3,858	3,199	7,535	6,557	(978)	
Average Daily Census	124.5	103.2	121.5	105.8	(15.8)	
Medicare Average Length of Stay	4.0	4.0	4.0	4.2	0.1	
Medi-Cal AverageLength of Stay	3.3	3.2	3.5	3.4	(0.1)	
Other Average Length of Stay	2.7	1.9	2.6	1.9	(0.7)	
Total Average Length of Stay	3.3	3.0	3.4	3.2	(0.2)	
Deaths	21	26	42	51	9	
Total Patient Days	4,077	3,401	7,953	6,940	(1,013)	
Medi-Cal Administrative Days	9	2	23	5	(18)	
Medicare SNF Days	0	0	0	0	0	
Over-Utilization Days	0	0	0	0	0	
Total Non-Acute Days	9	2	23	5	(18)	
Percent Non-Acute	0.22%	0.06%	0.29%	0.07%	-0.22%	

	Month o	f Aug	Two montl	ns to date	
	2022	2023	2022-23	2023-24	Variance
PATIENT DAYS BY LOCATION					
Level I	280	216	546	439	(107)
Heart Center	365	338	687	667	(20)
Monitored Beds	659	598	1,292	1,223	(69)
Single Room Maternity/Obstetrics	376	329	717	642	(75)
Med/Surg - Cardiovascular	976	765	1,894	1,656	(238)
Med/Surg - Oncology	183	264	403	557	154
Med/Surg - Rehab	544	439	1,086	906	(180)
Pediatrics	119	150	239	245	6
Nursery	219	202	418	383	(35)
Neonatal Intensive Care	95	100	259	222	(37)
PERCENTAGE OF OCCUPANCY					
Level I	69.48%	53.60%	67.74%	54.47%	
Heart Center	78.49%	72.69%	73.87%	71.72%	
Monitored Beds	78.73%	71.45%	77.18%	73.06%	
Single Room Maternity/Obstetrics	32.78%	28.68%	31.26%	27.99%	
Med/Surg - Cardiovascular	69.96%	54.84%	67.89%	59.35%	
Med/Surg - Oncology	45.41%	65.51%	50.00%	69.11%	
Med/Surg - Rehab	67.49%	54.47%	67.37%	56.20%	
Med/Surg - Observation Care Unit	0.00%	0.00%	0.00%	0.00%	
Pediatrics	21.33%	26.88%	21.42%	21.95%	
Nursery	42.82%	39.49%	20.43%	18.72%	
Neonatal Intensive Care	27.86%	29.33%	37.98%	32.55%	

	Month of	Month of Aug		Two months to date		
	2022	2023	2022-23	2023-24	Variance	
DELIVERY ROOM						
Total deliveries	135	125	254	236	(18)	
C-Section deliveries	34	45	71	230 77	(10)	
Percent of C-section deliveries	25.19%	36.00%	27.95%	32.63%	4.67%	
r ercent of o-section deliveries	25.1970	30.0070	21.9370	32.0370	4.07 70	
OPERATING ROOM						
In-Patient Operating Minutes	19,891	17,669	37,292	33,916	(3,376)	
Out-Patient Operating Minutes	27,185	28,638	49,024	57,267	8,243	
Total	47,076	46,307	86,316	91,183	4,867	
Open Heart Surgeries	15	12	22	21	(1)	
In-Patient Cases	139	128	277	246	(31)	
Out-Patient Cases	286	299	523	572	49	
EMERGENCY ROOM						
Immediate Life Saving	23	38	60	75	15	
High Risk	563	744	1.060	1,443	383	
More Than One Resource	3,002	3,005	5,872	5,772	(100)	
One Resource	2,023	1,924	3,924	3,558	(366)	
No Resources	112	1,924	182	225	(300)	
Total	5,723	5,821	11.098	11,073		
I Ulai	5,125	5,6∠1	11,090	11,013	(25)	

	Month of Aug		Two month	ns to date		
	2022	2023	2022-23	2023-24	Variance	
OFNITO AL OLIDOLY						
CENTRAL SUPPLY	45.040	40.007	20,000	07 700	4 400	
In-patient requisitions Out-patient requisitions	15,042	13,697 10,996	28,908 18,755	27,788	-1,120 2,395	
Emergency room requisitions	10,175 604	1,140	1,205	21,150 1,753	2,395 548	
Interdepartmental requisitions	7,114	6,220	14,492	12,563	-1,929	
Total requisitions	32,935	32,053	63,360	63,254	-1,929	
Total requisitions	32,933	32,033	05,500	03,234	-100	
LABORATORY						
In-patient procedures	39,936	35,536	77,397	71,532	-5,865	
Out-patient procedures	11,597	11,764	22,005	22,459	454	
Emergency room procedures	12,702	14,285	25,546	26,447	901	
Total patient procedures	64,235	61,585	124,948	120,438	-4,510	
DI 00D DANK						
BLOOD BANK	007	005	074	005	0	
Units processed	367	365	674	665	-9	
ELECTROCARDIOLOGY						
In-patient procedures	1,169	1,019	2,150	2,096	-54	
Out-patient procedures	400	426	756	822	66	
Emergency room procedures	1,132	1,249	2,230	2,459	229	
Total procedures	2,701	2,694	5,136	5,377	241	
CATLLIAD						
CATH LAB	109	125	192	240	48	
In-patient procedures Out-patient procedures	94	103	183	240 193	46 10	
Emergency room procedures	0	0	0	0	0	
Total procedures	203	228	375	433	58	
rotal procedures	200	220		700		
ECHO-CARDIOLOGY						
In-patient studies	455	353	794	683	-111	
Out-patient studies	249	245	462	493	31	
Emergency room studies	0	0	0	0	0	
Total studies	704	598	1,256	1,176	-80	
NEURODIAGNOSTIC						
In-patient procedures	161	138	313	256	-57	
Out-patient procedures	19	22	40	42	2	
Emergency room procedures	0	0	0	0	0	
Total procedures	180	160	353	298	-55	
'						

	Month of Aug		Two month		
	2022	2023	2022-23	2023-24	Variance
OLEED OFNIED					
SLEEP CENTER	0	0	0	0	0
In-patient procedures Out-patient procedures	0 176	0 245	0 314	0 434	0 120
Emergency room procedures	0	0	0	434 0	0
Total procedures	176	245	314	434	120
Total procedures	170	240	314	707	120
RADIOLOGY					
In-patient procedures	1,411	1,214	2,700	2,468	-232
Out-patient procedures	389	451	741	858	117
Emergency room procedures	1,431	1,568	2,817	2,989	172
Total patient procedures	3,231	3,233	6,258	6,315	57
MAGNETIC RESONANCE IMAGING	3				
In-patient procedures	199	153	349	305	-44
Out-patient procedures	115	145	220	278	58
Emergency room procedures	13	11	16	20	4
Total procedures	327	309	585	603	18
MAMMOGRAPHY CENTER		4.000	0.740		740
In-patient procedures	4,611	4,360	8,719	8,003	-716
Out-patient procedures	4,561	4,331	8,639	7,939	-700
Emergency room procedures Total procedures	9.174	<u> </u>	<u>2</u> 17,360	0 15,942	<u>-2</u> -1.418
Total procedures	9,174	0,091	17,300	13,942	-1,410
NUCLEAR MEDICINE					
In-patient procedures	26	18	49	39	-10
Out-patient procedures	98	112	197	222	25
Emergency room procedures	0	0	1	0	-1
Total procedures	124	130	247	261	14
PHARMACY					
In-patient prescriptions	99,070	80,197	186,722	161,993	-24,729
Out-patient prescriptions	16,230	16,710	30,759	32,059	1,300
Emergency room prescriptions	8,324	9,502	17,225	18,273	1,048
Total prescriptions	123,624	106,409	234,706	212,325	-22,381
DECDIDATORY THERAPY					
RESPIRATORY THERAPY	15,753	15 201	20 404	27,910	2 404
In-patient treatments Out-patient treatments	15,753 1,146	15,381 1,606	30,401 1,713	27,910 2,785	-2,491 1,072
Emergency room treatments	339	366	1,713 583	2,765 688	1,072
Total patient treatments	17,238	17,353	32,697	31,383	-1,314
panem a camono	,200	,000	52,557	31,000	1,017
PHYSICAL THERAPY					
In-patient treatments	2,484	2,330	4,948	4,776	-172
Out-patient treatments	179	234	416	497	81
Emergency room treatments	0 000	0 504	0	0	0
Total treatments	2,663	2,564	5,364	5,273	-91

	Month of Aug		Two months to date		
	2022	2023	2022-23	2023-24	Variance
OCCUPATIONAL THERAPY					
In-patient procedures	2,037	1,539	3,181	2,957	-224
Out-patient procedures	153	216	317	475	158
Emergency room procedures	0	0	0	0	0
Total procedures	2,190	1,755	3,498	3,432	-66
SPEECH THERAPY	400	100	0.40		
In-patient treatments	462	406	940	887	-53
Out-patient treatments Emergency room treatments	29 0	49 0	51 0	73 0	22 0
Total treatments	491	455	991	960	-31
Total deatherns	431	400	991	300	-51
CARDIAC REHABILITATION					
In-patient treatments	0	0	0	2	2
Out-patient treatments	531	585	875	1,084	209
Emergency room treatments	0	0	0	0	0
Total treatments	531	585	875	1,086	211
CRITICAL DECISION UNIT					
Observation hours	352	239	664	611	-53
ENDOSCOPY	101		0.40	40=	
In-patient procedures	121 42	77 49	213	137	-76
Out-patient procedures Emergency room procedures	42 0	49 0	70 0	95 0	25 0
Total procedures	163	126	283	232	<u>-51</u>
Total procedures	100	120	200	202	- 01
C.T. SCAN					
In-patient procedures	715	680	1,411	1,402	-9
Out-patient procedures	444	491	825	962	137
Emergency room procedures	721	813	1,395	1,566	171
Total procedures	1,880	1,984	3,631	3,930	299
DIETARY	24 200	24 027	44 240	40.005	070
Routine patient diets Meals to personnel	21,208 25,472	21,027 28,688	41,349 50,257	42,325 56,633	976 6,376
Total diets and meals	46,680	49,715	91,606	98,958	7,352
	.0,000	.5,,, 10	31,000	20,000	7,002
LAUNDRY AND LINEN					
Total pounds laundered	99,249	95,358	196,106	193,409	-2,697
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